

THE LAMBERT
LAMBERT OWNERS, INC.
1791 LANIER PL., N.W.
WASHINGTON, D.C. 20009

Kerill Enterprises
Route 5, Box 658
Hughesville, MD 20637

Re: Letter of Recommendation

May 7, 1998

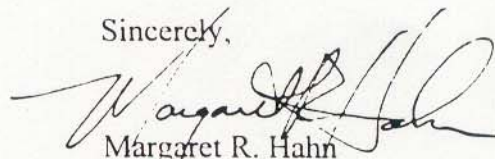
Dear Harry,

The Board members of Lambert Owners, Inc. wanted me to write and commend you for the high quality work you did on restoring the 18 balconies of the Lambert Building. As I sit outside on my balcony in this beautiful spring weather, I look across the yard at the Stafford building with its recently painted balconies already showing signs of deterioration and I can see the difference between a cosmetic job and the very thorough restoration we committed to with Kerill Enterprises last fall.

I also wanted to express our appreciation for your professionalism in dealing with our questions and concerns at every step of the process. Your project manager, Tracy Shott, was always available and on top of things. I knew when I called her I would get answers that I could understand and guidance on where we were and where we were going. It was very helpful in keeping the owners and renters informed of the work process.

On behalf of the cooperative Board of Lambert Owners, Inc., I thank you for making our balconies beautiful again and for making what was a dreaded restoration project a professionally managed relationship with a minimal of disruption. We would not hesitate to recommend you for similar restoration jobs in the future.

Sincerely,



Margaret R. Hahn
President