



April 20, 1994

To Whom It May Concern:

This letter is to serve as a recommendation for Kerill Enterprises, Inc., for work performed for Congressional Quarterly Inc., in the underground parking garage at the company's corporate headquarters at 1414 22nd Street, N.W., last December.

We came to refer to the project as the "garage rehab" and the scope was quite broad, including powerwashing and sealing the garage; painting the garage, including all walls, columns, metal rails, doors, exposed plumbing and sprinkler system pipes; striping and stenciling parking spaces; and the construction of a ramped entrance into the building from the garage.

I had some apprehensions about this project because it could potentially cause significant disruption and inconvenience to staffers--we operate two shifts a day in this facility so there is almost always garage activity. But my fears proved to be groundless as Kerill Enterprises completed all work on the schedule that had been pre-arranged in a way least disruptive to those who use the garage. Additionally, I received several notes from staffers acknowledging the absence of inconvenience to them for the duration of this project.

The quality of the work was also very high. Our garage had not been cleaned or painted in many years and the results of Kerill's work, along with the addition of some new lighting, provide a very dramatic change--the garage is almost unrecognizable.

But I expected these results--good quality work with minimal disruption--because they are typical of what Kerill Enterprises has delivered to me on other projects, including a large (for Congressional Quarterly) sidewalk replacement project last summer. Something to be noted in this area is the ease with which Harry Kerill and his work crews relate to employees of the District of Columbia Department of Public Works and contractors working for the District.

I would be happy to speak with you regarding Kerill Enterprises' work for Congressional Quarterly.

Sincerely yours,

Linda M. Zappasodi
Director of Administrative Services
(202) 887-8522