

Cathedral West Condominium

4100 CATHEDRAL AVENUE, N.W.
WASHINGTON, D.C. 20016-3584

December 1998

Kerill Enterprises
Route 5
Hughesville, Maryland 20637

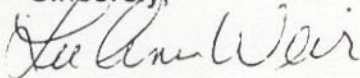
Dear Mr. Kerill,

This purpose of this letter is simple – to thank you, your supervisor Tracy Shott, and the crew for two terrific years.

As you know we had less than an ideal experience with a different company in 1996 when we started our three year concrete restoration project. During the second phase in 1997, our engineer asked your company to bid the job. Thank goodness you were not only the low estimate at the time, but definitely the best company for the job. The crews were efficient and seemed to know their jobs well. The supervisor was indispensable. Not only did she oversee her crews, she had management and listening skills beyond what I expected. Often times she was willing to meet with residents, a Board member, or myself in order to clarify questions or concerns.

Now that this big job is behind us we hope to work with you on restoring and protecting our garages.

Sincerely,



Lee Ann Weir
General Manager